

Finance & Commercial Update

Agenda Item 8 Paper Ref 06

Paper for the

Social Work England Board

Sponsor

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Author

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Date

10 September 2021

Reviewed by

Executive Leadership Team

This paper is for

Assurance and Noting

Associated Strategic Objective

SO9: We will establish robust infrastructure, systems and processes that promote trust and confidence.

Impact: Risk Type and Appetite

Finance - Cautious

1. Summary

This paper provides an update on the following:

- Management Accounts which cover the period 01 April 2021 to 31 July 2021
- Our commercial strategy

2. Action required.

N/A

3. Commentary

Management Accounts

A summary set of the Management Accounts for the year to 31 July 2021 can be found in Annex A.

Key highlights:

- Year to date expenditure, net of fee income, is £2,667k which is £204k lower than budget. We are currently reviewing the existing full year forecast and expect that the full year outcome will be close to budget.
- Whilst the overall picture is one of a net underspend much of this is due to one off events and budget timings.
- There is a variation of performance between directorates with a FTP directorate overspend of £318k offset by underspends of £305k and £118k in the People & Business Support and Registration, Quality Assurance & Legal directorates. Whilst we expect much of the underspend within the People & Business Support directorate to remain constant throughout the rest of the year the underspend within the Registration, Quality Assurance & Legal directorate is largely due to timing, and we expect expenditure to return to budget in the second half of the year.
- The year-to-date overspend within the FTP directorate is due to higher-thanexpected partner fees, translation, and transcribing expenditure. We expect that the rate of monthly expenditure will decrease during the rest of the financial year following the identification of a number of operational efficiencies.
- Full year capital expenditure was £513k, which is £120k less than budget due to timing. We have delayed the refresh of our IT equipment until the second half of the year, and we expect expenditure on the development of the 'Forge' case management system to ramp up now that we have completed the onboarding of our new supplier.
- Total assets net of liabilities is £5.9m with cash, prepayments, and fixed assets of £11.7m offset by liabilities of £5.8m. The largest liability was prepaid fee income and accrued cost of £4.8m

Commercial strategy

Our commercial strategy has been prepared and is to be reviewed in September by ELT. Following approval by ELT the strategy will be subsequently shared with ARAC for discussion

and noting. The strategy will set out our approach to procuring services in support of our operational objectives, as described in our business plan.

4. Conclusions and/or Recommendations

n/a

5. Annexes

ANNEX A MANAGEMENT ACCOUNTS FOR THE YEAR ENDING 31 JULY 2021

INCOME AND EXPENDITURE STATEMENT

Directorates	Period Actual	Period Budget	Variance	Y	TD Actual	YTD Budget	Variance	% Variance		Full Year Original Budget
Fee Income	(773,355)	(752,269)	21,086	((3,098,391)	(3,009,076)	89,315	(3.0%)		(9,027,226)
Executive Leadership Team										
Wages & Salaries	50,963	51,998	1,035		196,186	207,992	11,805	0		623,975
Support	44	0	(44)		254	0	(254)			2,791
Total	51,007	51,998	991		196,440	207,992	11,552	5.6%		626,765
People & Business Support										
Wages & Salaries	190,615	202,430	11,816		699,539	820,196	120,657	14.7%		2,364,653
Seconded & Agency Staff	0	0	0		(14,160)	0	14,160			0
Support	178,028	250,229	72,202		751,885	922,853	170,969	18.5%		2,701,119
Total	368,642	452,660	84,017		1,437,264	1,743,049	305,785	17.5%		5,065,772
Fitness to Practise										
Wages & Salaries	295,852	302,575	6,722		1,097,990	1,168,462	70,473	6.0%		3,531,184
Support	418,403	347,381	(71,022)		1,777,611	1,389,526	(388,085)	(27.9%)		4,168,577
Total	714,256	649,956	(64,299)		2,875,600	2,557,988	(317,613)	(12.4%)		7,699,761
					(514,395)		(832,008)			
Registration, EQA and Legal										
Wages & Salaries	115,896	137,851	21,955		462,784	497,543	34,759	7.0%		1,641,723
Seconded & Agency Staff	255	0	(255)		13,964	0	(13,964)			0
Support	11,860	42,345	30,486		36,889	149,048	112,159	75.3%		618,356
PSA Legal fees	3,979	0	(3,979)		14,287	0	(14,287)			0
Total	131,990	180,196	48,207		527,924	646,591	118,668	82.2%	0	2,260,080

Directorates
Strategy, Policy & Engagement
Wages & Salaries
Seconded & Agency Staff
Support
Total
Total Expenditure
Net Expenditure
Depreciation
Net Expenditure inc Depreciation
Capital Expenditure
Grand Total

Period Actual	Period Budget	Variance	
100,260	110,944	10,683	
8,833	8,833	0	
(1,233)	5,389	6,622	
107,861	125,166	17,305	
1,373,755	1,459,975	86,221	
600,400	707,706	107,307	
59,673	59,673	0	
660,073	767,380	107,307	
140,000	158,333	18,333	
800,073	925,713	125,640	

YTD Actual	YTD Budget Variance		% Variance	
415,541	429,346	13,804	3.2%	
35,333	35,333	0	0.0%	
38,704	21,554	(17,149)	(79.6%)	
489,578	486,234	(3,345)	(0.7%)	
5,526,806	5,641,854	115,047	2.0%	
2,428,415	2,632,778	204,362	7.8%	
238,693	238,693	(0)	(0.0%)	
2,667,108	2,871,470	204,362	7.1%	
513,112	633,333	120,222	19.0%	
3,180,220	3,504,804	324,584	9.3%	

Full Year
Original
Budget
Duaget
1,316,895
106,000
246,047
1,668,942
_,,,,,,,,,
17,321,320
17,321,320
8,294,094
716,078
9,010,172
3,010,172
4 000 000
1,900,000
10,910,172

BALANCE SHEET AS AT 31 JULY 2021

	£	£	£
	Cost	Depreciation	N.B.V
Fixed Assets	1 264 200	(606.035)	CEO 2C4
Buildings	1,264,299	(606,035)	658,264
IT Equipment	780,469	(540,074)	240,395
Fixtures & Fittings	318,851	(281,538)	37,313
Forge System (WIP)	4,925,442	(4, 427, 646)	4,925,442
	7,289,061	(1,427,646)	5,861,415
Current Assets			
Prepayments			388,947
Bank			5,474,839
		•	5,863,786
		•	
Current Liabilities			
Accruals			(4,726,825)
Trade & Payroll Payable			(766,031)
		•	(5,492,906)
		•	
Working Capital (Current Assets less Current		•	
Liabilities)			370,880
Non-Current Liabilities			
Other Payables			(265,529)
			(265,529)
TOTAL ASSETS and LIABILITIES		:	5,966,766
Taxpayers Equity			
General fund			(5,966,766)
TOTAL TAXPAYERS' EQUITY		=	(5,966,766)